Honoring Our Heritage, Building Our Future
The theme of the Land Trust’s communication and outreach this year has been “Honoring Our Heritage, Building Our Future.” We have been honoring our heritage by celebrating Crystal Spring Farm – the 25th anniversary of its conservation and the 20th anniversary of its award-winning farmers’ market.

As we celebrate these achievements, we can see how, by taking on the truly daunting task of conserving the farm back when BTLT was really a fledgling organization, we were laying the groundwork for BTLT’s future. Our success at Crystal Spring Farm enabled us to steadily build our capacity to take on more and more conservation and outreach work throughout Brunswick, Topsham, and Bowdoin. We have grown from 430 members to 1032, from 9 conserved properties to 61, from 2 miles of trail to 23. And we now play a vital role in the region, connecting people to the land through partnerships with landowners, town governments, businesses, other land trusts, and community organizations.

This year we also undertook a member and community survey. What better way to honor our heritage than to ensure that we are ready as an organization to meet conservation challenges and opportunities well into the future. Thank you for all you have contributed to BTLT’s heritage and all you continue to do to build its future.

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Jamie Pacheco, Program Associate
Heritage
noun
• Something handed down from the past, as a tradition

Future
noun
• An expectation of progressive development
• A time yet to come
Saturday Farmers’ Market at Crystal Spring Farm Celebrates Two Decades of Serving the Community

What were you doing that summer of 1999, when Maine’s total land in farms was still on a steady decline, but the number of beginning farmers was just starting to show signs of increase? The Brunswick-Topsham Land Trust was doing something big that year: establishing a farmers’ market at our newly conserved Crystal Spring Farm, a novel enterprise at the time.

In 1994, when the Land Trust began acquiring Crystal Spring Farm to conserve it, our leaders knew that stewardship of this unique farm in the heart of Brunswick meant finding ways to use the land in support of local agriculture. They also knew that helping local farms bring in revenue was the key to protecting farm families, farmland, and sustainable production throughout the region. They developed the Saturday Farmers’ Market at Crystal Spring Farm as a low-overhead venue where local producers could directly market their products to the community.

And so it began, with a handful of pioneer vendors clustered in the field at Crystal Spring Farm. Some considered the location, “way out there” on Pleasant Hill Road, too isolated from the bustle of downtown Brunswick on Saturday. But the timing was perfect. The popularity of farmers’ markets was about to explode. Within three years, some twenty vendors and a constant stream of customers were sharing the beauty of the farm, the bounty of the farmers, and a community spirit that continues today.

In the summer of 2019, the Market regularly saw over 3,000 visitors on a busy Saturday. Thousands of pounds of local products were sold each week, keeping local dollars local and supporting the health of the land and the community. We strive to make the Market a place where anyone can get healthy food by
2019 marked the 25th anniversary of the early steps toward the conservation of Crystal Spring Farm. The history of the Farm and its conservation was outlined in our spring 2019 newsletter, and throughout the year we invited the community to help us celebrate Crystal Spring Farm, creating opportunities to engage with the farm – from the vast skies above it to the smallest insect residents.

Events included:
• Farm history display in Curtis Memorial Library’s Collaboratory
• Spring birding with Jan Pierson
• Bioblitz (see page 6) of sandplain grassland (blueberry) habitat
• Summer trail run
• Soirée in the Tom Settlemyre Community Garden
• Demonstration by beekeeper Ken Faulkner
• Stargazing with Southern Maine Astronomers
• Forestry walk of the history, current conditions, and future of the farm’s forests
• History tour with Pejepscot Historical Society
• Music and food festival with commemorative beer release “Malt of the Earth” by Flight Deck Brewing
• Farm tour with resident farmer Seth Kroek.

Our Annual Meeting on November 17th will include a panel discussion of the history and conservation of the Farm and an event with the Telling Room, gathering your stories of Crystal Spring.
This June, we hosted our first-ever Bioblitz in the blueberry fields at Crystal Spring Farm. Bioblitzes can be useful for a variety of reasons—data collection and public engagement, for example. And they’re a fun excuse to get outside. But why focus on these particular fields?

The area many of us call the blueberry field at Crystal Spring Farm is actually a rare natural community type called sandplain grassland. These prairie-like ecosystems appeared in Maine soon after the glaciers retreated and likely were maintained in their open state through burning by indigenous Wabenaki people for blueberry production and game hunting. After European settlement, many of these grasslands were developed, converted to agriculture, or invaded by trees as a result of fire suppression.

Over the next several years, the Land Trust plans to implement prescribed burns in these blueberry fields to reduce tree and shrub cover and sustain the natural grasslands. But we won’t know how effective these treatments are unless we have a clear understanding of the condition of the habitat before and after the burn. This summer’s Bioblitz called upon enthusiastic naturalists to help us document the plants, birds, and insects currently inhabiting this rare natural habitat.

In addition to gleaining valuable data on the biodiversity of the area, we came away from the Bioblitz with a deeper appreciation of what our conservation efforts at Crystal Spring Farm are protecting.
Building Trails for the Future

In 2019, the Land Trust had one of its most productive field seasons to date with a record number of logged stewardship staff hours thanks to Bowdoin College intern Lily McVetty and the Regional Field Team (made possible through the support of Merrymeeting Bay Trust). In addition to managing ongoing trail maintenance and addressing the spread of invasive plants, each field season includes one or two primary initiatives. This year’s focus was on two projects: building the first trail at the Tarbox Preserve in Topsham and working with Maine Coast Heritage Trust to open Woodward Point Preserve.

Tarbox Preserve, located on Middlesex Road in Topsham, is a 121-acre property conserved by the Land Trust in 2016. It has frontage on the Cathance and Muddy Rivers. The property was most recently home to the Tardiff family, who conserved the property, but it was also occupied by other Topsham families who logged, farmed, and built barns and structures on the property, including the Tarbox family, the preserve’s namesakes. During the hot and humid weeks of July, our staff and the Regional Field Team cleared old logging roads, hauled stone, and wielded pick mattocks to remove stone and roots so a trail could be built on the north side of this incredible property. This new trail winds along stone walls, through fern gullies, past large pines, and out to a high peninsula forested with hemlock trees and overlooking the Cathance. The preserve will officially open next summer; in the meantime, the public is welcome to walk the new trail this fall and cross-country ski and snowshoe along the old logging roads during the winter.

On May 1st of this year, the two-year fundraising campaign to conserve Woodward Point was completed. This remarkable 87-acre property was purchased by Maine Coast Heritage Trust in partnership with Brunswick-Topsham Land Trust. Since then, our Stewardship Manager, Margaret Gerber, has worked with Maine Coast Heritage Trust’s Regional Steward, Caitlin Gerber, to ready the preserve for public use. We celebrated the grand opening of the property in September, and Woodward Point is now open year-round for low-impact recreation.
During the most recent growing season, every first-grade student at Brunswick’s Coffin Elementary School and seventh-graders from Mt. Ararat Middle School visited the Tom Settlemire Community Garden. The students worked with Land Trust staff and volunteers to plant, weed, and care for the garden. Additionally, the Land Trust offered a summer education program about nature and gardens at Perryman Village in Brunswick. The youth living in this housing development planted and cared for their own garden, and participated in educational activities designed to help them connect more closely with the food system, nature, and their own health. As the crops matured, the children were able to share their harvest with their families and neighbors.

These activities embody much of what we value: caring for the environment, protecting the land, sharing resources and knowledge, and building community. Our education outreach program is one of the most effective ways to build a future that honors our community’s heritage of farming and other traditional land uses.
New Signage Coming to BTLT Properties
This fall and spring 2020, look for new Land Trust signs at Crystal Spring Farm and other properties. Thanks to support from the Ed Meadows Conservation Fund, we have redesigned our trailhead kiosk signs, developed signs to remind visitors to leash their dogs and clean up their waste, and created interpretive signs to help educate community members about the history and ecology of Crystal Spring Farm. Our goal is to develop similar signage programs for many of our other conserved properties.

Volunteer Spotlight: Devore S. Culver

The Tom Settlemire Community Garden (TSCG) has been graced with a very devoted troupe of volunteers this year. One such volunteer, Devore “Dev” Culver, is a regular. He’s there to tackle whatever garden task is necessary. From weeding to watering, broadforking to scuffle hoeing, creating cucumber trellises to delivering harvested produce, Dev has embraced each task with a smile and enthusiasm.

“I grew up helping my family cultivate a vegetable garden each summer. Sharing the harvest with neighbors, family, and friends was a source of great pleasure; it gave me a true sense of accomplishment that I have carried throughout my life. Now that I have retired from a demanding and rewarding professional career, returning to the sheer joy of helping to grow food that many will enjoy feels like such a positive affirmation of my childhood experiences.

“My work in the Tom Settlemire Community Garden and for the Brunswick-Topsham Land Trust has been rewarding, bringing me a sense of personal accomplishment as I give back to the Brunswick community by supporting primary public education and helping provide fresh food to the Mid Coast Hunger Prevention Program.”

As Lisa Martin, our Garden Coordinator, began a new full-time teaching job this fall, Dev capably took on portions of the volunteer management of the Garden, ensuring that TSCG was carefully stewarded to the end of the season. Thanks Dev!
Banner Year for Conservation

FY2019 brought to closure six land conservation projects totaling 277 acres. Together these properties conserved more than 30,000 feet (5.7 miles) of shoreline along the Cathance, Androscoggin, and New Meadows Rivers, and Woodward Cove. This is exciting for all of us at the Land Trust because conserving the important natural habitats that are found along our shores and assuring public access to our waters is are among the most important conservation priorities we have. We’re thrilled to tell you about these conserved lands:

WOODWARD POINT PRESERVE:
After more than two years of working together to conserve 87 acres of spectacular coastal peninsula in Brunswick, the Brunswick-Topsham Land Trust and Maine Coast Heritage Trust closed on the Woodward Point Preserve in May. Protection of this peninsula, with two miles of Shorefront, will provide excellent opportunities to enjoy the outdoors in all seasons, protect the water quality of the New Meadows River and Woodward Cove, and safeguard local clam flats. The Preserve was officially opened on September 28.

SCHOODIC FORESTRY PARCEL, ANDROSCOGGIN RIVER:
In October, after discussions with the landowner going back to 2012, BTLT conserved the 53-acre Schoodic Forestry parcel that encompasses more than two miles of frontage on the Androscoggin River in Topsham. It is located in a part of town without much conserved land. In addition to protecting wetlands and wildlife habitat, it will allow for public access to the river for hiking, fishing, and enjoying nature. BTLT will work over the winter to plan for future public trails on this spectacular property.
As this report goes to print, we are just beginning to interpret the results of the community survey we conducted this summer. We received a lot of positive and constructive feedback from many perspectives. Thank you all for taking the time to let us know what you think of our work, and how to serve you and our community better.

It should be no surprise that conserving land is your highest priority, or that Crystal Spring Farm is our most popular property, or that your favorite program is the Farmers’ Market. But learning that our print newsletter and e-news are equally important ways to help you stay informed about our work is good to know in these times of ever-changing communications channels.

Your responses indicating which properties you use – and which you don’t know enough about – will help us share more of the rich natural beauty we’ve preserved for all of us to share. And hearing strongly from you the need to address climate change, increase access for underserved members of our community, and provide more services to youth will help us plan for the future.

This is just a snapshot of the rich feedback you provided. Look for more information in late fall; we hope to give a more complete report on what we learned through the survey at our annual meeting in November.

WOODWARD COVE CONSERVATION EXPANDS:
BTLT’s focus on Brunswick’s beautiful and productive Woodward Cove is paying off. In December 2018, the Land Trust conserved the 14.7-acre Degen property. This property, with 3,500 feet of frontage at the head of the cove, will safeguard water quality and protect the integrity of upland forests and intertidal wetland habitats. The Land Trust has also obtained additional acreage for the Woodward Cove Preserve to improve water access for clammers, wormers, and hand-carry boaters. The preserve’s expansion was made possible by Bill Robitzeck and Barbara Raimondi’s generous land donation. We are profoundly grateful to them.

NEPTUNE WOODS:
In October 2018, BTLT conserved our first property at Brunswick Landing. The Neptune Woods Preserve is a 66-acre property donated to the Land Trust by Midcoast Regional Redevelopment Authority to be managed for conservation and outdoor recreation purposes. In partnership with 6 Rivers New England Mountain Bike Association, we are now pleased to offer popular multi-use trails on the property that are well-used by mountain bikers, hikers, cross country skiers, and dog walkers. It’s a gathering place for many in a growing part of our community.

ROBERT WILLIAMS PRESERVE
In 2019, we also conserved four parcels totaling 73 acres with 5,600 feet of river frontage on the Cathance River. These parcels will significantly enhance existing conservation efforts along the Cathance River, increasing the forested buffer and associated water quality protection.

2019 BTLT Survey Helps Us Build a Sustainable Future – for Our Organization, the Land, and the Community

This word cloud was made from the responses to the BTLT survey when people were asked what they valued most about BTLT.
Community Support

Brunswick-Topsham Land Trust continues to enjoy generous support from our community and we are grateful for the opportunities this support has helped make possible. In the past year, we have focused our fundraising efforts on increasing unrestricted annual fund gifts, as well as retaining members and adding new ones. We also dedicated significant effort to raising $3.5 million, in partnership with Maine Coast Heritage Trust, for the purchase of Woodward Point.

Highlights of FY2019:
• Raised $272,852 through annual fund gifts from 1,032 members. These funds provide critical support for all Land Trust activities;
• Maintained an impressive retention rate of 82% for general Community Members;
• Increased to 72 Community and 35 Business Partners that support BTLT with annual gifts of $1,000 or more. The retention rate was 84% for our Community Partners and 76% for our Business Partners;
• Exceeded the goal for our Annual Fund by over $1,000;
• Increased our long-term dedicated stewardship endowment funds to more than $630,000, an increase of over $80,000;
• Continued our Legacy Circle outreach, encouraging our supporters to consider a planned gift to support our future work.

FY2020 fundraising goals include:
• Increase the Annual Fund to $276,500 keeping overall membership at more than 1,000 members;
• Maintain 66 Community Partners and 35 Business Partners;
• Encourage long-term donors to consider perpetuity support through a legacy gift;
• Seek major gifts and grant awards for imminent land conservation projects and community programs;
• Increase our stewardship endowment funds to $700,000 by the end of FY2020, with a goal of reaching $2 million by 2025.

Business Partner Spotlight

“We feel passionate about supporting efforts to combat food insecurity and promote education, and that’s why we give,” says Dead River General Manager Fred Woodbury. Founded in 1909, family-owned Dead River Company celebrates 110 years of serving the people of Maine this year. Fred notes that while Dead River gives to many local organizations, giving to Brunswick-Topsham Land Trust means that everyone in the community benefits — everyone who uses the trails, goes to the Farmers’ Market, or just takes in the view. “We feel pretty good about that.”
Fiscal Year 2018-2019 Business Supporters

We are fortunate to have the support of our vibrant local business community. Together, we support the economic health of the Brunswick-Topsham region and strive to make it a very special place to live, work, and visit.

Business Partners contribute $1,000 or more of unrestricted support to the Land Trust annually. Please help us thank our Business Partners:

To find out more about how your business can participate in one of these programs, visit www.btlt.org/business or call the Land Trust at (207) 729-7694.

Business Members - Many thanks to our 54 Business Members, who provide up to $1,000 of annual support.

Albert Putnam Associates
Applewald Farm
BRP Inc
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Carrot Signs
Cook’s Lobster & Ale House
Corvus Treeworks, LLC
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Mangum and Associates, LLC
Mare Brook Farm
Moose Crossing Garden Center
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TMA Development Corporation
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Welltree, Inc.
Whatley Farm
Wildflours Gluten-Free Bakery
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Thank You!
Brunswick-Topsham Land Trust gratefully acknowledges the following individuals, foundations, and organizations for their annual membership contribution during fiscal year 2018-19 (July 1, 2018 to June 30, 2019).

Community Partners
Community Partners contribute $1,000 or more to the Land Trust annually. These annual gifts are key to the Land Trust’s ability to continue to innovate and creatively meet the needs of our community. The Land Trust is grateful for the broad base of support we enjoy, but we are especially grateful to those who are willing and able to give at this higher level.

Anonymous (2)  
Ellen Asherman  
Bradley and Katharine Babson  
Tim and Anne Banks  
Mark Battle and Kathy Thorson  
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Marc and Sarah Zimmerman

To find out more about becoming a Community Partner please visit www.btlt.org/community-partners or call the Land Trust at (207)729-7694.
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Christine M. Detroy
Richard and Barbara Diamond
John and Soxna Dice
Lucy and Charlotte Griset, ages 9 and 6, became BTLT members this summer. Every week they receive a $6 allowance — $2 to save, $2 to spend, and $2 to give. They held onto their “to give” money starting in January, with a plan to donate it to BTLT, which they proudly did in June at the Land Trust’s Farmers’ Market booth.

“Everyone’s really nice at the Farmers’ Market,” explained Lucy. Charlotte agreed, and observed, “The honey we got there was really good.”

They enjoy BTLT’s Crystal Spring Farm trails and like to swim at Head of Tide Park in Topsham. They also like to learn about the outdoors through an afterschool program called “Nature Nuts” organized by their mom, Olivia. At Nature Nuts they learned about vernal pools, plants, snowy owls, and, on a recent camp-out at Sebago Lake, they noted, “We spent most of our time underwater.” Although their future plans are still in flux, right now they are considering becoming a rocket scientist, park ranger, babysitter, waitress, or maybe going into outer space.

We are particularly grateful for this support – the future of conservation (and the natural world) is in the hands of young people like Lucy and Charlotte. Their willingness to give to BTLT is a shining example of what the future may hold!

Thank you so much for your support Lucy and Charlotte!
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Michael and Caryl Giggey
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George and Martha Gilmore
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Wayne and Kyoko Inagals
Carol and John Ingram
Charles and Judy Ipcaar
Jim and Sheila Irish
George S. Isaacson and Margaret D. McGaughey
Julie K. Isbll
Tony Jackson and Elisabeth Werby
Mary Johannessen
Betty Johanson
Judith C. Johanson
Clare Johnson and Constantine Valauritis
Eileen and Gordon Johnson
Elizabeth Johnson
Stemple and Catherine Johnson
Tom Johnson
Wells Johnson
Michael and Dorothy Jones
Vic and Barbara Kahway
Larry and Carol Kalajainen
Paul and Marion Kalkstein
Dodie Kaloust
Candace Kanes and Barbara Murphy
Richard Kania
Bruce and Barbara Kantner
Lewis and Adria Kaplan
Susan Kaplan
Michael and Barbara Kasabian
Robert Kassel and Bronwyn Sale
Joshua Katz and Joanne Rosenthal
Sandra Kaufman and Michael Doucette
James W. Kay and Cynthia Mariotti
Ann Keene
Suzanne Keller and Andrew Sarapas
Molly O. Kellogg
Marguerite Kelly and Tony Barrett
Rodney Kelsaw
Jack and Sue Kennedy
Keith and Melissa Kennedy
Louise Kester
Wm. Clark Ketcham and Catherine L. Finn
Bruce and Joan Kidman
Kathy Kinder
Peggy and Joe King
Rita and Richard H. King
H. Winston and Christine M. Kipp
Donald Kitchen
Keith and Judith Klein
Katherine Klibansky
Steven H. and Leslie Klockow
Constance Kniffin
Don Knieley
Rich Knox and Robin Stidworthy
Ruth and Lorraine Koelle
Robert Koenig
Fred and Kathy Koerber
Susan and Bruce Kohorn
Janet Kolkebeck and Glenn Gutsche
Jacqui Koopman
Daniel and Mary Korngay
Andrew and Jennifer Kosak
Diana Krauss and Jere LaPointe
Kathleen and Victor Kree
Susan Krug
Caroline Kurrus
Ronald and Elaine Kurz
John A. and Susan C. Lacasse
Alice A. Lachance and Dana J. Snyder
Esther Lacoglnata and Barclay Palmer
William Laidlay
Harley and Lily Laim
Pamela LaJeunesse
Rachel A. Lamarre
Neil and Cathy Lamb
Anthony and Cynthia Lamport
Jean and Alan Lamson
Bruce and Maureen Langford
Henry and Sarah W. Laurence
Michele Lavigne
Paul LeBlanc and Pat Findlen
Laura Lee and Brad Burnham
David and Janice Leeman
William LeFurgy and Karen Diamond
Jennifer Legnini
Gregory and Joanna LeGore
Matthew Leiwant
Dennis and Nancy Lemieux
Robert and Anne Leonard
Ronald A. Lessard and Mary E. Fox
Michele Lettiere
Steve and Stephanie Levy
Phil and Linda Libby
John Lichter and Kathy Claerr
Jon Lichter
Stephen and Carol Liscovitz
Candace Litchfield and Alex L. Kosmala
William S. and Jane Littlefield
Patricia Livesay
Joan T. Llorente
Judy Lloyd and David Wallace
Steve and Sue Loeb
Andrea Loefller and Alex Anesko
Barry Logan and Stephanie Morris
Burke O. and Judith H. Long
Abigail Lourie
Wendy Love
Ed and Barbara Lovey
Anne B. Lowe
Susan V. Lowery
Woodward Point Grand Opening a Big Success

On September 28, Brunswick-Topsham Land Trust and Maine Coast Heritage Trust welcomed over 125 community members to celebrate the grand opening of a beautiful new preserve along the shores of the New Meadows River. We are grateful to all of you who made conservation of this land possible. The property is now open to the public, and we look forward to seeing you on the trail!
Richard Steele
Martha and Mitchell Stein
Ellen Steinbart and Daniel Possumato
Beth Stemmler
Millie Stewart
Kurt and Jeanne Baker Stinson
Sylvia Stocker and Stephen Wellcome
Brooks and Susan Stoddard
Frank and Caroline Strasburger
Charles and Sherrill Strauss
Matthew Stuart
Thomas Studwell
Linda and David Suitor
T. Kevin and Sue Sullivan
Raija Suomela
Rip Swan
Susan L. Tananbaum and Joe Frazer
James and Melissa Tatham
John Taylor and Rebecca Brewster-Taylor
Dana Teboe and Brenda Mower-Teboe
Denis and Paula Tefft
Sheldon J. and Denise Tepler
Frank and Susan Tesar
Lee-Anne Thayer
Wayne G. and Ruth Thibodeau
Linden Thigpen
Scott and Joan Thompson
Susan Thorner
James Thornton and Lorrie Gage
Steve Tibbetts and Hallie Daughtery
David H. and Maryli Tiemann
Karen Tilbor
Emelie Tolley
John Tower
Lee Townley
Sara Townsend
Hank and Andrea Tracy
Barbara and Richard Trafton
William and Belle Traver
David and Elisabeth Treadwell
Mel and Irene Tremper
Austin and Mary Alice Treworgy
Ryan and Danielle Triffitt
Priscilla Trudell
Phyllis Truesdell
Barbara Tucker
William J. and Katherine L. Tucker
Willis and Roberta Tucker
Roger and Kathleen Tuveson
Benjamin and Christine Twinning
Angela Twitchell and Scott Libby
Dale and Anna Twitchell
Scott and Julie Upham
Abigail Van Doren and Paul Womer
William C. Vanderwolk
Derek and Pamela VanVolkenburgh
Jeannie Vaughn
Mark Verhey and Carol Schartel-Verhey
Richard Verville
Barbara Vickery
Elizabeth Volckening
Kristin von Donop
Carl Von Saltza
Josephine Eaton and Richard Wagner
John M. and Tina Wallace

Judy Wallingford
Marymna Wallis
Wendy Walsh and Jerielle Young
William Walsh
Melissa Walters and Bob Black
Nancy Wanderer and Susan Sanders
Mary Lee Parker Ward
Sarah G. Ward
Barbara and James Warner
Daniel and Meg Warren
David and Jane Warren
Loraine Washburn
Katharine Watson
William E. and Frances Weatherbie
David and Susan Webbert
Susan Wegner and John Fischer
Leslie and Prentiss Weiss
Suse Weisman
Carolyn Welsh
Ruthie Wentzel
Kevin Wertheim and Ann Kibbie
Linda and Don Westfall
Leonard Westra and Beth Thompson
Charles and Susan White
Dick and Rosemarie Whiting
David and Lois Widmer
David Wiggin and Diane Schetky
Peter and Hilda Wiley
Becky and Nick Wilkoff
William and Marilyn Wilkoff
Ann Williams
B.J. and David Williams
Heide and Jeffrey Williams
Robert C. and Ann K. Williams
Richard E. Wilson and Cheryl Sleeper
Ellie Winninghoff
Joann Withington
Thomas and Carolyn Wood
Ria Woodman
Michael D. Wormser
Mark and Rita Worthing
Tenley Wurglitz
Leland Yee and Christine Leachman-Yee
Anthony and Barbara Yuodsnukis
David and Mary Zamarippa
Steven and Julie Zimmerman
Nancy Zugehoer
Mitt and Holly Zulkie

ORGANIZATIONS
ArtVan
Bowdoin College
Brunswick High School
Cathance River Education Alliance
Curtis Memorial Library
Extended Food and Nutrition Education Program
First Parish Church
Harpwell Heritage Trust
Kennebec Estuary Land Trust
Maine Coast Heritage Trust
Maine Federation of Farmers’ Markets
Mid Coast Hospital / Access Health
Mid Coast Hunger Prevention Program
Mid Coast Redevelopment Authority

6 Rivers New England Mountain Bike Association (NEMBA)
Peaks Environmental Action Team
Pejepscot Historical Society
Southern Maine Astronomers
Maine Network of Community Food Councils
St. Paul’s Episcopal Church
The Bank of Maine
Topsham Public Library
Town of Brunswick
Town of Topsham
Youth Cycle Project

FOUNDATIONS AND PUBLIC GRANTS
Cumberland County Master Gardener Association
Davis Conservation Fund
Elmina B. Sewall Foundation
Fund for Maine Land Conservation (MCF)
Helen Clay Frick Foundation
Land for Maine’s Future
Maine Outdoor Heritage Fund
Marinville Foundation
Merrymeeting Bay Trust
Milton Hart Foundation
Morton-Kelly Charitable Foundation
Moser Family Foundation, Inc.
New England Grassroots Environment Fund
Onion Foundation
The Henry Foundation

LAND AND EASEMENT DONATIONS
Mid Coast Regional Redevelopment Authority
William Robitzk and Barbara Raimondi

LEGACY CIRCLE
Anonymous (2)
Edwin Allen, Jr. and Barbara Bean
Macky Bennett*
Barbara Clark*
John Cullen and Natasha Kempters-Cullen
Marinville Dwyer*
Bill Fitzsimmons and Liz Armstrong
Arian Heald
Marguerite (Libby) Hyatt
David Osborne
Keisha Payson and John Blood
Tom Settemire and his children, Todd, Julie, and Scott
David and June Vail
Lloyd Van Lunen
Wendy Walsh and Jerielle Young
Margaret Wilson
Thomas and Carolyn Wood

We’ve tried our best to ensure the accuracy of this donor list. We sincerely apologize if there are any errors. If your name is omitted or listed incorrectly, please call 729-7694 or contact kristi@btlt.org. Thank you!

*Deceased
Gift Planning

A legacy gift can extend your commitment to conservation. Your bequest to Brunswick-Topsham Land Trust helps to secure our long-term sustainability and ensure that your commitment to protecting natural habitat, watershed areas, and scenic landscapes is maintained in the future. Your bequest will ensure that the places we conserve today will remain well taken care of for generations to come.

Brunswick-Topsham Land Trust created the Legacy Circle to recognize and thank individuals and families who include us in their estate plans. Legacy gifts, created in a will or other estate planning vehicle, are the cornerstone of the Land Trust’s long-term sustainability. We are deeply grateful to each Legacy Circle member for this very special expression of loyalty, confidence, and support. For more information on planned giving opportunities, call us at (207) 729-7694 or visit www.btlt.org/planned-giving.

“W
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In our spring newsletter this year, we noted the loss of long-time BTLT Board Member Marilyn Dwyer. The bequests to the Land Trust from Marilyn Dwyer, Barbara Clark, and others will help ensure their commitment to conservation and environmental action continues for generations to come.

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Keisha Payson and John Blood
Together we are building a strong financial base. With over 1,000 members, we are working to strengthen our financial foundation so that both this generation and those that follow will be able to enjoy the natural beauty and bounty of the communities we serve. Over the last 4 years we have focused on growing our annual fund and diversifying our base of support. Our focus for the next 4 years will be on sustaining our new higher level of annual support AND building a strong endowment for land stewardship and program support. This is in reaction to our recent member and community survey. We heard you loud and clear... conserve more of our special places and continue to offer creative and diverse programming to connect people to the land and our natural resources.

**SUPPORT, REVENUE, AND GAINS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$571,000</td>
</tr>
<tr>
<td>Donated land and easements</td>
<td>$74,000</td>
</tr>
<tr>
<td>Grants</td>
<td>$175,000</td>
</tr>
<tr>
<td>Other revenues</td>
<td>$175,000</td>
</tr>
<tr>
<td><strong>Total Support, Revenue and Gains</strong></td>
<td><strong>$995,000</strong></td>
</tr>
</tbody>
</table>

**EXPENSES**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Programs</td>
<td>$658,000</td>
</tr>
<tr>
<td>Supporting Services</td>
<td>$115,000</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$50,000</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$823,000</strong></td>
</tr>
</tbody>
</table>

**CHANGE IN NET ASSETS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$172,000</strong></td>
<td></td>
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</tbody>
</table>

**NET ASSETS**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beginning of year</td>
<td>$4,253,000</td>
</tr>
<tr>
<td>End of year</td>
<td><strong>$4,425,000</strong></td>
</tr>
</tbody>
</table>

*Of this total, $2.2 million represents land and conservation easements held by the organization; $726,000 of property and equipment; $634,000 of funds held in the organization's endowment fund, dedicated for stewardship purposes; and over $500,000 restricted by donors.

**BREAKDOWN OF PROGRAM EXPENSES**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agricultural Programs</td>
<td>$142,000</td>
</tr>
<tr>
<td>Education, Outreach &amp; Other Programs</td>
<td>$100,000</td>
</tr>
<tr>
<td>Land Conservation</td>
<td>$290,000</td>
</tr>
<tr>
<td>Stewardship</td>
<td>$126,000</td>
</tr>
<tr>
<td><strong>Total Program Expenses</strong></td>
<td><strong>$658,000</strong></td>
</tr>
</tbody>
</table>

NOTES TO FINANCIAL STATEMENTS

Brunswick-Topsham Land Trust is a nonprofit, tax exempt organization under Section 501(c)(3) of the Internal Revenue Code, a publicly supported organization as defined by Section 170(b) A-6. Contributions are tax deductible to the extent allowed by law. An independent auditor's report is available upon request. Our 990 is also available online at www.btlt.org.
Support, Revenue, and Gains by Category
Totaling $995K for the fiscal year ended June 30, 2019

Expenses by Category
Totaling $823K for the fiscal year ended June 30, 2019

Program Expenses by Category
Totaling $658K for the fiscal year ended June 30, 2019

61 Properties Managed
300+ Volunteers
23 Miles of Hiking Trails
Join us Sunday, November 17, from 4:00-7:00pm for our 2019 Annual Meeting!

Gather with your fellow Brunswick-Topsham Land Trust members at Frontier Café to celebrate the year’s successes. Enjoy a tasty buffet, cash bar, and plenty of good company. This is your chance to hear more about what we have accomplished this year — with your support — and to vote for new and returning Board members. In addition, we will host a panel of community members in a discussion of the conservation history of Crystal Spring Farm.

At 3:00 p.m., just before the Annual Meeting, join BTLT and the Telling Room for a short workshop to help YOU remember and tell your stories about Crystal Spring Farm. We want to hear your story!

A huge thank you to our Annual Meeting sponsor.